



## Jamian LAI Bio

With a career spanning nearly three decades in private banking and private markets, Jamian brings a wealth of expertise to his role at Continuum & Co. Jamian lends his Family Office expertise to the company's clients.

Jamian is renowned for his deep experience in managing Ultra-High-Net-Worth Individuals (UHNWIs) and driving growth in strategic markets, particularly in the Philippines.

Before Continuum & Co, Jamian served Venture Partner and Head of Investor Relations at Headline Asia, a prominent venture capital firm. In this capacity, he played a pivotal role in fundraising initiatives and cultivating relationships with institutional and UHNWI investors, including large family offices, corporations, sovereign funds, pension funds, and endowments.

Earlier in his career, Jamian was Market Team Head for Hong Kong and the Philippines at UBS. During his tenure, he demonstrated exceptional leadership, building a high-performing team and consistently achieving top KPI rankings. His professional journey also includes significant roles at the private banking divisions of Morgan Stanley, JP Morgan, and Standard Chartered, as well as a position at Synergy Capital Advisors, a private equity manager.

Jamian holds a Bachelor of Arts in East Asian Studies from Harvard University.